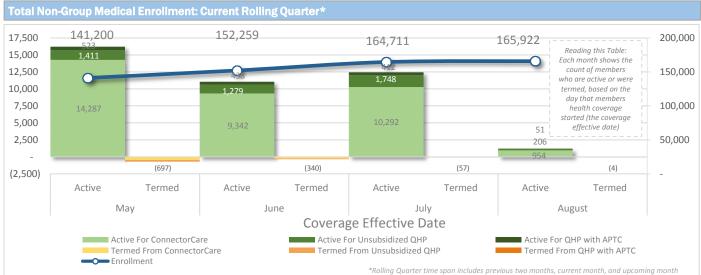
July 9, 2015*

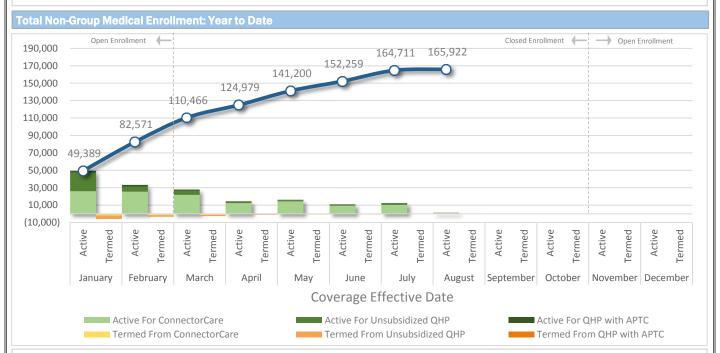
CCA Board Report Metrics

*Reporting period through June 30 Source: Dell Financial Management System (FMS) – July 1, 2015





- "Active" is defined as the number of members currently enrolled based on when their coverage started (coverage effective date), including those who have been retro- or prospectively-enrolled. For example, a member who enrolls in March for a policy starting April 1 will appear in the April active count.
- "Termed" is defined as the number of members who have left coverage based on when their coverage started (coverage effective date), including those who have been
 retro- or prospectively-termed. For example, a member enrolled in a policy with a March 1 coverage effective date who then terminates coverage in July will appear in the
 March termed count.
- · The enrollment line shows the cumulative number of enrolled members, by coverage effective date, as of the date of this report.



- · 165,922 individuals are actively enrolled in non-group medical coverage. This represents a 0.7% increase from the previous month
 - These members are enrolled in Unsubsidized QHP (37,748), Subsidized QHP with APTC (7,501), and ConnectorCare (120,673) medical plans
- 13,635 individuals have left non-group medical coverage this year
 - These members were enrolled in Unsubsidized QHP (7,251), Subsidized QHP with APTC (781) and ConnectorCare (5,603) medical plans

Note: This report is based on the latest available membership information. Normal member activity (e.g., retroactive enrollment, account changes) may result in adjustments to figures reported in prior versions of the Board Report Metrics.

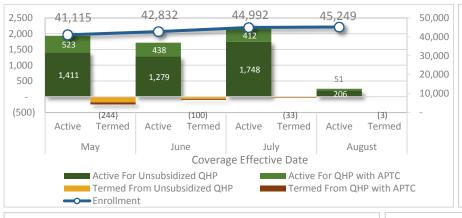
July 9, 2015*

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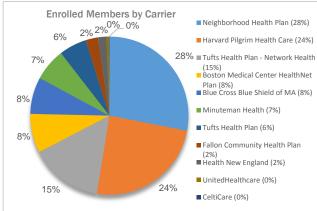


Non-Group Medical Enrollment - Unsubsidized QHP and APTC

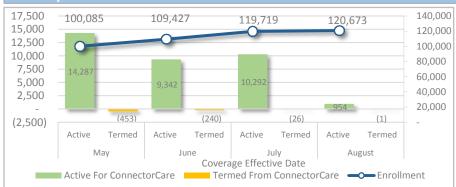


- 45, 249 individuals are actively enrolled in nongroup medical Unsubsidized QHP (37,748) or QHP with APTC (7,501) plans. This is a .57% increase from the previous month.
- 42% of enrolled Unsubsidized QHP and APTC members have selected a Standardized or Non-Standardized Silver plan.
- 52% of members are enrolled in either Neighborhood Health Plan and Harvard Pilgrim Health Care plans, with all other carriers each representing less than 20% of the enrolled population.

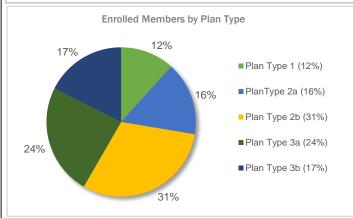


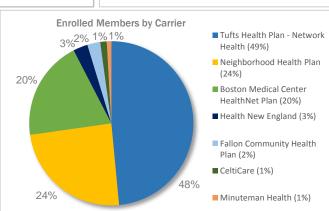


Non-Group Medical Enrollment – ConnectorCare



- 120,673 individuals are actively enrolled in nongroup medical ConnectorCare plans. This is a 0.8% increase from the previous month.
- · 88% of enrolled ConnectorCare members have selected plan types 2 and 3.
- 92% of members are enrolled in one of three carriers: Tufts Health Plan - Network Health (49%), Neighborhood Health Plan (24%) and Boston Medical Center HealthNet (19%).





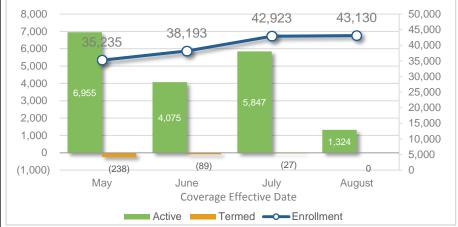
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CCA Board Report Metrics

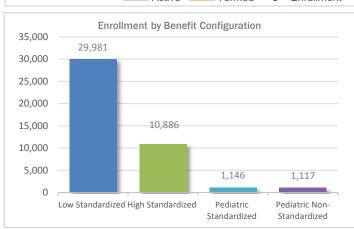
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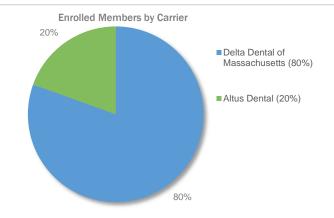


Non-Group Dental Enrollment



- 43,130 individuals are actively enrolled in nongroup dental plans. This is a .48% increase from the previous month.
- 70% of enrolled dental members have selected Low Standardized plans.
- 80% of these individuals are actively enrolled in Delta Dental of Massachusetts plans, with Altus Dental representing the remaining enrolled population.





July 9, 2015* **CCA Board Report Metrics** Reporting period through June 30 Source: SBSB SHOP Database – July 1, 2015 Small Group Medical Enrollment 5,021 4,618 4,887 5,247 5,156 5,174 6,000 4,323 5,000 റ 4,000 3,000 1,146 1,184 1,200 1,217 1,015 1,081 1,123 2,000 1,000 38 (15) 104 (30) (8) (38)(26)(20)(3) 46 **Ferms** Adds Adds Terms Adds Adds Adds Adds Adds Adds Adds Adds Adds **Terms Terms Terms Terms** Group Member February March April subscriber Terms Group Terms Member Adds Group Adds Group Adds Group Enrollment Group Enrollment **Enrolled Groups by Carrier Enrolled Groups by Metallic Tier** ■ Neighborhood Health Plan 400 (38%) 3% 2% _ 0% ■ Harvard Pilgrim Health Care (23%) 4% 300 ■ Tufts Health Plan (12%) 7% ■ Blue Cross Blue Shield of MA 38% 200 (7%) 349 ■ Tufts Health Plan - Network Health (7%) 7% 100 ■ Health New England (4%) ■ Fallon Community Health 0 Plan (4%) ■ Boston Medical Center 12% Platinum Gold Silver Bronze HealthNet Plan (3%) ■ Minuteman Health (2%) ■ Platinum Gold **■** Silver Bronze ■ CeltiCare (0%) 23% Note: June and July counts do not include BCBS membership and reference a subset of data resulting in preliminary enrollment counts. Medical adds and terms represent a point-in-time snapshot of small group membership and may not include membership retroactivity. Medical termination counts are only available at a subscriber level at this time. **Small Group Dental Enrollment** 600 480 364 436 500 300 268 400 206 300 128 104 118 83 200 64 100 (0) (0) (4) (0)(0)32 (15)62 (1)(100)64 Terms Terms Terms **Terms Terms** Adds **Terms Terms** Adds Terms Adds Adds Adds Adds Adds Ferms Adds **Terms Terms** Adds **Terms** Adds Adds Terms Adds



